

# **CASE** for Discussion

- Central America Civil Law Country
- Employer: USA based developer
- Contractor: European based



- Hydropower Project financed by Developer on the basis of PPA
- Conditions of Contract: EPC
- Dispute Board according to ICC Rules, three Members
- Preparatory works constructed under specific ad hoc agreements pending financial closure
- Work performed by local Subcontractor



## A) Project advance after financial closure (1/2)

- EPC Contract signed
- Contractor requested formal approval to subcontract some civil works to same subcontractor who performed preliminary works during one year
- Employer initially procrastinates approval (while subcontractor continues to work) then denies approval, justifying it because of the sub workers affiliation to a specific Union.



# A) Project advance after financial closure (2/2)

- Contractor under protest decided to change Subcontractor as required by Employer, but requested additional cost and time due to unwarranted denial of subcontractor approval
- Claims rejected by Employer
- The Contractor referred the matter to the CDB





### B) Discussion (1/4)

Jurisdiction: may the CDB deal with such dispute? (the Employer's lawyer defined the dispute "non technical" and therefore the CDB has no jurisdiction)

> Reactions from the present Actual action by the CDB





### B) Discussion (2/4)

DB power/duty in this type of claim (Employer's lawyer advised the DB: The only possible CDB decision is to decide that the correct forum in such situation is Arbitration.)

Reactions from the present Actual action by the CDB





#### B) Discussion (3/4)

- Proceedings: Hearings, discussion on jurisdiction and facts review.
- Challenge of Chairman to ICC; ICC rejection of challenge
- CDB decision timing. Refusal to extend the specified 90 days period (by the Contractor)





### B) Discussion (4/4)

- CDB decision award of compensation of all 6. additional costs, assessed by the CDB, plus interest for delayed payment Reactions from the present Actual action by the CDB
- CDB follow-through (chairman's resignation and replacement)



#### C) Conclusions (1/2)

- Knowledge of the Parties of local condition, including local Laws, is essential. (May the CDB could do something about it, before the dispute arises?)
- Attitude of the Contracting Parties in DB application is most important.
- The CDB (under my chairmanship) failed to convince the Parties on their interest to work in favour of the PROJECT



#### C) Conclusions (2/2)

- In this case, having a clear understanding of one Party's lack of confidence, the Chairman resigned (and suggested a new chair take over).
- No regrets, but could one have acted somewhat differently to avoid reaching such a painful conclusion? A matter to consider all the time





# The "Ad"

Those individuals or corporations wishing to know more about Dispute Boards or wishing to assist in their development are encouraged to join the Dispute Resolution Board Foundation (DRBF)

> Details can be found at www.drb.org



