BUILDING A WORLD OF DIFFERENCE

DISPUTE REVIEW BOARDS – A U.S. CONTRACTOR'S PERSPECTIVE

TIMOTHY W. TRIPLETT PRESIDENT & GENERAL COUNSEL LEGAL & RISK MANAGEMENT DIVISION



AGENDA

Who is Black & Veatch?

Case Study in DRB Success: Stanley Canyon, Colorado Springs, Colorado

Our Experience: Challenges with Client Acceptance



BLACK & VEATCH

BUILDING A WORLD OF DIFFERENCE





Engineers Without Borders
Dominican Republic

SOLVING COMPLEX PROBLEMS

BLACK & VEATCH CORPORATION IS A LEADING GLOBAL ENGINEERING, CONSULTING AND CONSTRUCTION COMPANY

- Founded in 1915 in Kansas City Metro Area
- Operating Divisions: 5 divisions including Energy,
 Water and Telecommunications
- Revenues in 2012 will exceed \$3.3B (U.S.)
- Geographically: worldwide operations
- 10,000 Professionals



OUR GLOBAL PRESENCE ALLOWS US TO APPLY GLOBAL EXPERTISE LOCALLY



WE OFFER LEADING EXPERIENCE IN THE MARKETS WE SERVE

Energy



Water



Telecommunications



Management Consulting



Federal

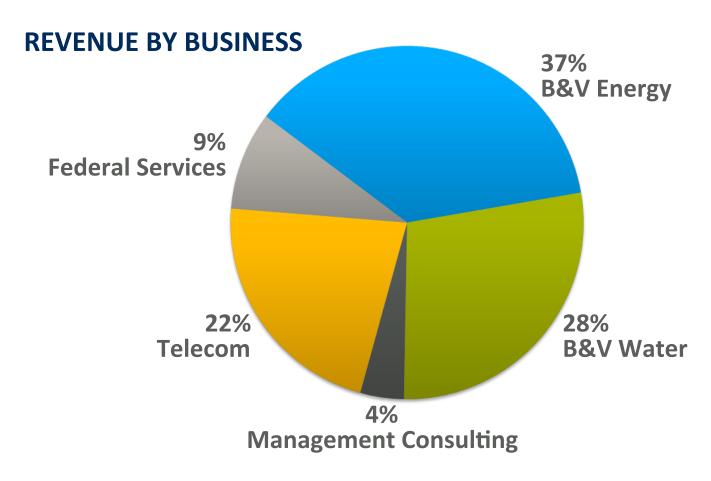


Environmental





SOURCES OF EARNINGS REFLECT DIVERSITY IN BUSINESS LINES, SERVICES AND GEOGRAPHIES



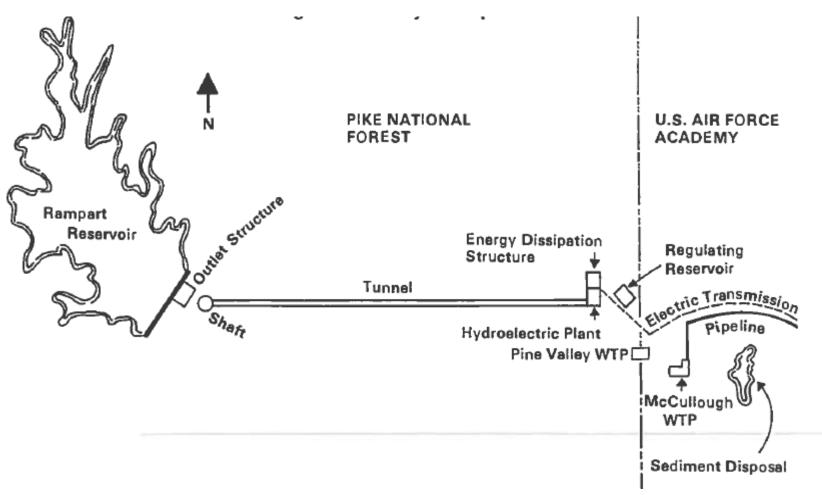


A CASE STUDY IN DRB SUCCESS:

STANLEY CANYON, COLORADO SPRINGS, COLORADO



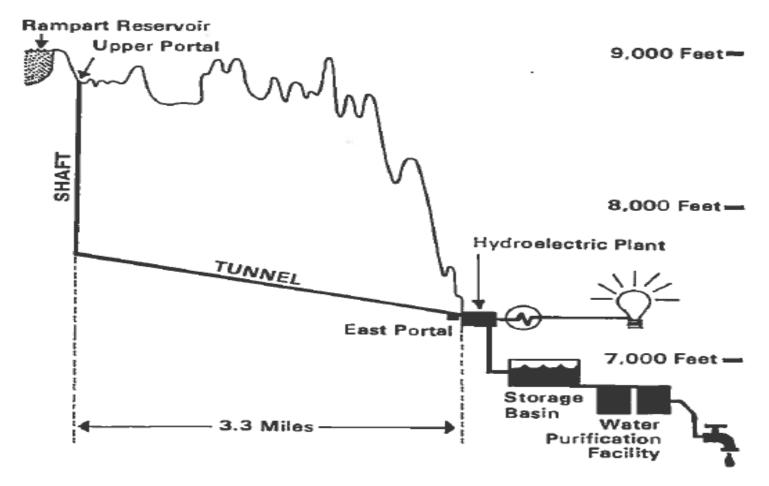
STANLEY CANYON PROJECT MAP



The tunnel shaft was constructed from the surface downward and is concrete lined



STANLEY CANYON FACILITIES – HYDRAULIC PROFILE





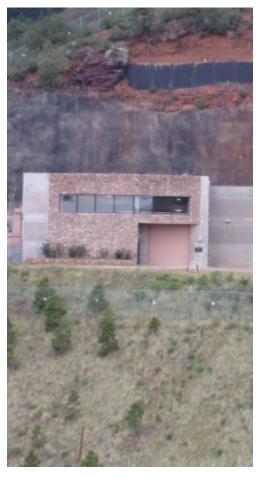
View of tunnel portal at Stanley Canyon



Stanley Canyon tunnel entrance

STANLEY CANYON SHAFT AND TUNNEL PROJECT

- Project added 50-75 MGD to the supply of raw water from the Colorado Springs Rampart Reservoir (El. 9,000 ft.) to the McCullough Water Treatment Center (El. 7,200 ft.)
- Principal project components included:
 - 1,250 ft. deep shaft with a finished diameter of 10 feet just downstream from the Rampart dam
 - 17,400 ft. long tunnel with a finished diameter of at least 9 ft.
- \$37M Engineering, \$176M in construction costs (1990's dollars)



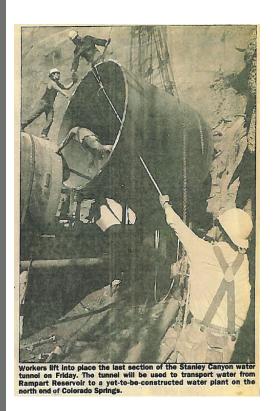
Stanley Canyon Water Purification Facility

CONTRACTUAL TERMS FOR DRB ON STANLEY CANYON

- Contract between B&V and the City of Colorado Springs
- "The Board will be acting in the role of mediator, providing special expertise to assist in and facilitate the resolution of disputes, claims and controversies between Owner and Contractor, in an effort to prevent construction delay and litigation.
- Three member DRB, with each party selecting one member, and those two selecting the third

The DRB was to receive weekly reports regarding construction activities and visited / met at the project site at regular intervals





CONTRACTUAL TERMS FOR DRB ON STANLEY CANYON

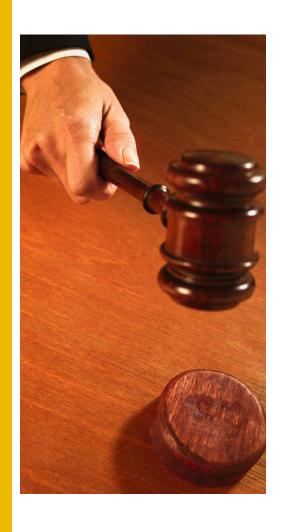
- Expenses of the DRB shared equally by the parties
- Non-binding recommendations within two weeks of the hearings on a given claim
- Contract provided for recommendations to be admissible in evidence in any formal litigation
- Many disputes, many hearings, but NO litigation!

Unlike the typical DRB hearings, counsel were permitted to participate



OUR EXPERIENCE:

CHALLENGES WITH CLIENT ACCEPTANCE



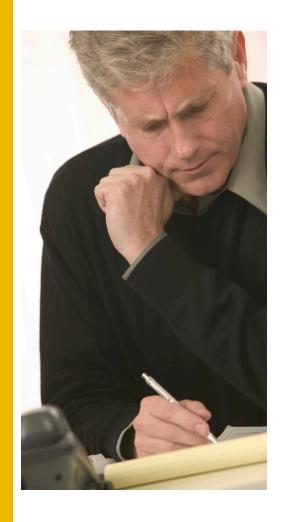
BLACK & VEATCH'S OVERALL THOUGHTS ON DRB'S

- We consider DRB's a cost-effective alternative dispute resolution mechanism
- Minimizes risk of formal litigation or arbitration
- Prefer that DRB decisions are enforced until overturned (and admissible in evidence)



CHALLENGES WITH GAINING CLIENT ACCEPTANCE

- Lack of familiarity
- View of DRBs as characteristically "contractor friendly"
- Perception of "Solomon-like" decision making
- Costs associated with maintaining DRB even if there are no disputes



... BUT CLIENT RESISTANCE MAY BE LESSENING

- Appreciate alternative resolution process
- Reduced time and costs
- A starting point: Contracts that limit the scope of the DRB dispute "jurisdiction"
- Waive admissibility of recommendations in evidence ?

Building a world of difference. Together



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